

**SUPPLIER DEVELOPMENT VALUE SUMMARY**

**Annexure EE-1**

Respondents must complete this Annexure EE-1 which summarises your Supplier Development [ **SD** ] Bid Document and related value commitments.

**"OPERATIONAL PHASE"**

Please insert the SD Value Indicators in the table below. Cross-reference the Value Indicators quoted under the column heading "SD BID DOCUMENT CROSS-REFERENCE" with the corresponding section in your SD Bid Document.

		SD VALUE INDICATORS					EVALUATION CRITERIA					
SD CATEGORY	SD MEASUREMENT	NUMBER	PERCENTAGE	RAND VALUE	YES/NO	SD BID DOCUMENT CROSS-REFERENCE	WEIGHTING	SUB-WEIGHTING	MAXIMUM POINTS POSSIBLE	POINTS ALLOCATED (#)	POINTS AWARDED (%)	MINIMUM CRITERIA FOR POINT ALLOCATION
1	Capability and Capacity Building	Capability and capacity building refers specifically to industrial development in South Africa that focuses on value-add activities of the South African industry through manufacturing or service-related functions										
	1.1	Operations and Maintenance: Indicate percentage of projected operations and maintenance spend which will be subcontracted to South African suppliers					25.0%	20.0%				0 - 29% =1 30 - 59% = 2 60 - 79% =3 80 - 90% = 4 90% + = 5
	1.1.1	Operations and Maintenance: Indicate the percentage of projected operations and maintenance spend which will be subcontracted to <b>Black Owned</b> companies						10.0%				0 - 29% =1 30 - 59% = 2 60 - 79% =3 80 - 90% = 4 90% + = 5
	1.1.2	Operations and Maintenance: Indicate the percentage of projected operations and maintenance spend which will be subcontracted to <b>Black Women Owned</b> companies						10.0%				0 - 29% = 1 30 - 59% = 2 60 - 79% =3 80 - 90% = 4 90% + = 5
	1.2	Operations and Maintenance: Indicate percentage of projected operations and maintenance spend which will be as a result of a joint venture with South African suppliers						20.0%				0 - 29% = 1 30 - 59% = 2 60 - 79% =3 80 - 90% = 4 90% + = 5
	1.2.1	Operations and Maintenance: Indicate the percentage of projected operations and maintenance spend which will be as a result of a joint venture with <b>Black Owned</b> companies						20.0%				25 - 30% = 1 31 - 35% = 2 36 - 40% = 3 41 - 45% = 4 46 - 50% = 5 51 - 55% = 6 56 - 60% = 7 61 - 70% = 8 71 - 80% = 9 81 - 100% = 10
	1.2.2	Operations and Maintenance: Indicate the percentage of projected operations and maintenance spend which will be as a result of a joint venture with <b>Black Women Owned</b> companies						20.0%				5 - 10% = 1 11 - 15% = 2 16 - 20% = 3 21 - 25% = 4 26 - 30% = 5 31 - 35% = 6 36 - 40% = 7 +40% = 8
2	Skills Development	New skills development initiatives indicate your company's commitment to skills education, and how this would match with targeted groups. Consideration needs to be directed towards the adequate quality and value of proposed skills development to allow for better evaluation in line with Government objectives										
	2.1	Operations and Maintenance: Indicate percentage of estimated EBITDA to be spent on training of <b>Black People</b> over the operations period of the contract										
	2.1.1	Operations and Maintenance: Indicate percentage of estimated EBITDA to be spent on training of <b>Black men</b> over the operations period of the contract						15%				0.5 - 1% = 1 1.01 - 2% = 2 2.01 - 3% = 3 3.01 - 4% = 4 >4% = 5
	2.1.2	Operations and Maintenance: Indicate percentage of estimated EBITDA to be spent on training of <b>Black Women</b> over the operations period of the contract						15%				0.5 - 1% = 1.5 1.01 - 2% = 3 2.01 - 3% = 4.5 3.01 - 4% = 6 >4% = 7.5

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		NUMBER	PERCENTAGE	RAND VALUE	YES/NO	SD BID DOCUMENT CROSS-REFERENCE	WEIGHTING	SUB-WEIGHTING	MAXIMUM POINTS POSSIBLE	POINTS ALLOCATED (#)	POINTS AWARDED (%)	MINIMUM CRITERIA FOR POINT ALLOCATION
2.1.3	Operations and Maintenance: Indicate percentage of estimated EBITDA to be spent on training of <b>Black Youths</b> over the operations period of the contract [where "Youth" means individuals between the ages of 18 - 35 years]						10%	15%				0.5 - 1% = 1.5 1.01 - 2% = 3 2.01 - 3% = 4.5 3.01 - 4% = 6 >4% = 7.5
2.1.4	Operations and Maintenance: Indicate percentage of estimated EBITDA to be spent on training of <b>Black people with disabilities</b> over the operations period of the contract							15%				0.5 - 1% = 1.5 1.01 - 2% = 3 2.01 - 3% = 4.5 3.01 - 4% = 6 >4% = 7.5
2.2	Operations and Maintenance: Is the level of the training offered above in compliance with the National Qualification Framework guidelines [NQF]? - Yes / No							10%				No = 0 Yes = 2
2.3	Number and Rand value of higher education bursaries and/or scholarships to be offered by your company over the 20 year concession period of the contract [provide details in your SD Bid Document]							10%				1 - 5 = 1 6 - 10 = 2 11 - 20 = 3 21 - 30 = 4 30+ = 5
2.4	Of the number listed above, indicate the number and Number and Rand Value of higher education bursaries and/or scholarships to be offered in the engineering (or related) field to Black people from Rural Areas within the KwaZulu Natal							20%				1 - 5 = 1 6 - 10 = 2 11 - 20 = 3 21 - 30 = 4 30+ = 5

\*Where "**Black**" means South African Blacks, Coloureds and Indians, as defined in the B-BBEE Act, 53 of 2003

3	Job Creation	The potential for job creation directly due to the award of this Contract allows for assessment of your company's intentions in terms of the Government's objective to increase labour absorption focusing on unskilled workers and the youth										
3.1	Operations and Maintenance: <b>TOTAL</b> Number and Rand value of new jobs to be created, relating to the primary operations of the cruise terminal, excluding ad-hoc services (e.g. secondary uses, retail, restaurant and entertainment facilities etc.) due to award of this contract over the Operations and Maintenance phase of the contract:						20%					
3.1.1	Of the jobs indicated in 3.1 above, Indicate the number of new jobs which will be created for <b>Black men</b> over the contract period							5.0%				1 - 10 = 1 11 - 20 = 2 21 - 30 = 3 31 - 40 = 4 41 - 50 = 5 +50 = 6
3.1.2	Of the jobs indicated in 3.1 above, Indicate the number of new jobs which will be created for <b>Black Women</b> over the contract period							15.0%				1 - 10 = 1 11 - 20 = 2 21 - 30 = 3 31 - 40 = 4 41 - 50 = 5 +50 = 6
3.1.3	Of the jobs indicated in 3.1 above, Indicate the number of new jobs which will be created for <b>Black People with Disabilities</b> over the contract period							20.0%				1 - 10 = 1 11 - 20 = 2 21 - 30 = 3 31 - 40 = 4 41 - 50 = 5 +50 = 6
3.1.4	Of the jobs indicated in 3.1 above, Indicate the number of new jobs which will be created for <b>Black Youths</b> over the contract period [where "Youth" means individuals between the ages of 18 - 35 years] over the contract period							20.0%				1 - 10 = 1 11 - 20 = 2 21 - 30 = 3 31 - 40 = 4 41 - 50 = 5 +50 = 6
3.2	Operations and Maintenance: <b>TOTAL</b> Number and Rand value of new jobs to be created, relating to ad-hoc services (e.g. secondary uses, retail, restaurant and entertainment facilities etc.) due to award of this contract over the Operations and Maintenance phase of the contract:											

		SD VALUE INDICATORS					EVALUATION CRITERIA					
SD CATEGORY	SD MEASUREMENT	NUMBER	PERCENTAGE	RAND VALUE	YES/NO	SD BID DOCUMENT CROSS-REFERENCE	WEIGHTING	SUB-WEIGHTING	MAXIMUM POINTS POSSIBLE	POINTS ALLOCATED (#)	POINTS AWARDED (%)	MINIMUM CRITERIA FOR POINT ALLOCATION
3.2.1	Of the jobs indicated in 3.2 above, Indicate the number of new jobs which will be created for <b>Black men</b> over the contract period							5.0%				1 - 15 = 1 16 - 30 = 2 31 - 45 = 3 46 - 60 = 4 61 - 75 = 5 76 - 90 = 6 91 - 105 = 7 105+ = 8
3.2.2	Of the jobs indicated in 3.2 above, Indicate the number of new jobs which will be created for <b>Black Women</b> over the contract period							10.0%				1 - 15 = 1 16 - 30 = 2 31 - 45 = 3 46 - 60 = 4 61 - 75 = 5 76 - 90 = 6 91 - 105 = 7 105+ = 8
3.2.3	Of the jobs indicated in 3.2 above, Indicate the number of new jobs which will be created for <b>Black People with Disabilities</b> over the contract period							12.5%				1 - 15 = 1 16 - 30 = 2 31 - 45 = 3 46 - 60 = 4 61 - 75 = 5 76 - 90 = 6 91 - 105 = 7 105+ = 8
3.2.4	Of the jobs indicated in 3.2 above, Indicate the number of new jobs which will be created for <b>Black Youths</b> over the contract period[where "Youth" means individuals between the ages of 18 - 35 years] over the contract period							12.5%				1 - 15 = 1 16 - 30 = 2 31 - 45 = 3 46 - 60 = 4 61 - 75 = 5 76 - 90 = 6 91 - 105 = 7 105+ = 8
	<i>*Where one job is calculated as one person employed for 12 months in a year, where one month equates to 160 hours of work. Therefore one full time job represents 1920 hours per year.</i>											

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			NUMBER	PERCENTAGE	RAND VALUE	YES/NO	SD BID DOCUMENT CROSS-REFERENCE	WEIGHTING	SUB-WEIGHTING	MAXIMUM POINTS POSSIBLE	POINTS ALLOCATED (#)	POINTS AWARDED (%)
4	Small Business Promotion	These SD value measurements give an indication of your commitment to developing small businesses in line with the Government's New Growth Path [NGP] and B-BBEE requirements										
	4.1	Operations and Maintenance: Percentage of projected operations and maintenance spend which will be as a result of a joint venture with Black Owned QSEs, EMEs and start-up enterprises with annual turnover of less than R35 million over the operations and maintenance phase of the contract period					30%	50%				5 - 10% = 1 11 - 15% = 2 16 - 20% = 3 21 - 25% = 4 26 - 30% = 5 31 - 35% = 6 36 - 40% = 7 +40% = 8
	4.3	Operations and Maintenance: Percentage of projected operations and maintenance spend which will be subcontracted to Black Owned QSEs, EMEs and start-up enterprises with annual turnover of less than R35 million over the operations and maintenance phase of the contract period						50%				5 - 10% = 1 11 - 15% = 2 16 - 20% = 3 21 - 25% = 4 26 - 30% = 5 31 - 35% = 6 36 - 40% = 7 +40% = 8
5	Regional Development/ Local to site	The Service Provider's planned use of regional labour and businesses will contribute to the Government's NGP objectives and result in supply chain efficiencies. Commitment to rural development will result in poverty alleviation, thereby contributing to development objectives. This development must be sustainable in order to have a long-term and meaningful impact.										
	5.1	Operations and Maintenance: <b>Total</b> Number of people to be employed within the region over the operations and maintenance					15%					
	5.2	Operations and Maintenance -Of the 5.1 above please indicate: Number of <b>black people</b> to be employed within the region of operation over the operations and maintenance phase						20%				0 - 29% = 1 30 - 59% = 2 60 - 79% = 3 80 - 90% = 4 90% + = 5
	5.2	Operations and Maintenance -Of the 5.1 above please indicate: Number of <b>black men</b> to be employed within the region of operation over the operations and maintenance phase						20%				0 - 29% = 1 30 - 59% = 2 60 - 79% = 3 80 - 90% = 4 90% + = 5
	5.3	Operations and Maintenance -Of the 5.1 above please indicate: Number of <b>black women</b> to be employed within the region of operation over the operations and maintenance phase						20%				0 - 29% = 1 30 - 59% = 2 60 - 79% = 3 80 - 90% = 4 90% + = 5
	5.4	Operations and Maintenance -Of the 5.1 above please indicate: Number of <b>black people</b> with disabilities to be employed within the region of operation over the operations and maintenance phase						20%				0 - 29% = 1 30 - 59% = 2 60 - 79% = 3 80 - 90% = 4 90% + = 5
	5.5	Operations and Maintenance: Percentage of Outsourced functions which will be conducted by businesses within the Region						20%				0 - 29% = 1 30 - 59% = 2 60 - 79% = 3 80 - 90% = 4 90% + = 5

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ESTIMATED RAND VALUE TOTAL OF SUPPLIER DEVELOPMENT COMMITMENT : R 0.00

WEIGHTED AVERAGE SCORE CALCULATED 0.00

SUPPLIER DEVELOPMENT COMMITMENT EXPRESSED AS A PERCENTAGE OF ESTIMATED CONTRACT VALUE : %